



6TH ANNUAL INSURANCE DIVERSITY SUMMIT

HOSTED BY THE CALIFORNIA DEPARTMENT OF INSURANCE

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TUESDAY, NOVEMBER 28, 2017

CALIFORNIA STATE UNIVERSITY, SACRAMENTO

WORKSHOP 1 – STRENGTHENING YOUR ABILITY TO PENETRATE THE MARKET, MODERATOR



Danielle Beavers

The Greenlining Institute

Insurance Diversity Task Force, Vice Chair

As the Diversity and Inclusion Director, Danielle works to promote job creation for people of color. She leads Greenlining's workforce and supplier diversity advocacy in the banking, environmental, health, technology, insurance, and utility industries. Danielle views diversity as the antidote to redlining in the job market, and works to ensure anchor institutions and their regulators fully reflect and benefit communities of color. She serves on the California Department of Insurance's Diversity Task Force, California Utilities Diversity Council, Wells Fargo's Supplier Diversity Advisory Group, and the SBA's Los Angeles PLUM (Partnership for Lending in Underserved Markets) Market Research Action Group. She first came to Greenlining as the 2012 Community Reinvestment Fellow and received her B.A. from Stanford University in Comparative Studies in Race and Ethnicity with Honors.

<http://www.insurance.ca.gov/diversity/>